



BONUS SCHEME

2019



THE MOST RELIABLE WAY TO PREDICT THE
FUTURE IS TO CREATE IT

Stylists*

Reach goal then \$20 Bonus + 5% on all \$ over goal

Co-Managers*

Reach Goal \$20 Bonus + 5% on all \$ over Goal

Salon Managers

Salon A - \$50 bonus + 5% on \$ over minimum profit goal

Salon B \$40 bonus + 5% on \$ over minimum profit goal

Salon C \$30 bonus + 5% on \$ over minimum profit goal

(Appportioned if more than 1 Manager)



* salon must be in profit.

STYLIST GOALS

3rd Level \$2800

4th Level \$3200

Senior \$4000

Master Stylist \$4500

Co-Manager A Salon \$2200

Co-Manager B Salon \$2500

Co- Manager C Salon \$3000

MANAGER MINIMUM PROFIT GOAL

Salon A \$5000 profit

Salon B \$2500 profit

Salon C \$1500 profit

Managers - you need to know your salon 'costings' to be able to work out your salon profit.

The Company reserves the right to amend, alter or cancel the bonus scheme at any time.

Manager only entitled to Managers bonus based on salon profit.

SALON BREAKDOWN FOR MINIMUM PROFIT GOAL

Westside

Browns Plains - C
Springfield - B
Ipswich - B
Mt Ommaney - B
Indooroopilly - A

Southside

Victoria Point - C
Cannon Hill - C
Capalaba - B
Logan - B
Garden City - A
Myer - A
Carindale - A

Northside

Aspley - C
Bribie - C
Stafford - C
Morayfield - B
Strathpine - B
Toombul - B
Redcliffe - B
Brookside - B
North Lakes - A
Chermside - A

I can't
do it



Gold Coast

Burleigh - C
Pacific Fair - B
Robina - B
Helensvale - B (meant to A)
Coomera - B
Toowoomba - B

Sunshine Coast

Maroochydore - A

North Queensland

Gladstone - C
Rocky - C
Canelands - C
Mt Pleasant - B
Townsville - B
Cairns - B (goal is to get it to A)

The Company reserves the right to amend or adjust the level/category in which the salon is positioned at any time.